

UNITED STATES DISTRICT COURT  
DISTRICT OF MASSACHUSETTS

<p>JUSTIN B. SULLIVAN Plaintiff,</p> <p>v.</p> <p>DUMONT AIRCRAFT CHARTER, LLC, DUMONT AVIATION, LLC, and KEVIN WARGO, Defendants.</p>	<p>CIVIL ACTION NO. 16-10713-DPW</p> <p><b>JURY DEMAND</b></p>
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**JOINT STIPULATION ON DAMAGES**

In the event of a liability verdict in favor of Plaintiff as to the claims identified below, the Parties while reserving all of their available rights, claims, and defenses for trial, hereby stipulate as to the following facts regarding all of the commission damages claimed by Plaintiff:<sup>1</sup>

**Count I: Wage Act**

1. The total amount of the commissions that would be due to Plaintiff on his claim that he was paid at the rate of 66 2/3% of flight charges rather than 75% of flight charges for the time period of November 4, 2015 through December 31, 2015 is \$2,502.95.
2. The total sales department flight charges for the time period of January 1, 2016 through February 16, 2016 are \$728,518.98, such that the commission on these charges is \$16,391.68.
3. The Parties agree that the amount of the deduction for the wages and benefits for Maria White included in Dumont's calculation of Plaintiff's commissions was \$12,500.

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<sup>1</sup> This stipulation does not include any damages under Count II alleging a violation of the FLSA.

4. Lyon Flight Charges

- a. The Lyon flight charges for the time period of November 4, 2015 through December 31, 2015 were \$1,344,046.11.
- b. The Lyon flight charges for the time period of January 1, 2016 through February 16, 2016 were \$1,330,915.43.

5. Dry Lease Flight Charges

- a. Dry lease flight charges for the time period of November 4, 2015 through February 16, 2016 were \$136,060.

6. Charter Flights By Owners<sup>2</sup>

- a. The amounts recorded by Dumont on Owner Statements for charter flights by owners on other owners' aircraft for the time period of November 4, 2015 through February 16, 2016 total \$566,475.

7. Flights Booked Outside of the Sales Department

- a. Flights booked outside of the sales department for the time period of November 4, 2015 through February 16, 2016 total \$268,074.28.

8. Flights booked during Plaintiff's employment which flew after his separation from employment resulted in flight charges of \$297,900.00.

**Count III: Breach of Contract**

1. The total flight charges for the Cook aircraft for the time period of November 4, 2015 through August 22, 2017 were \$4,028,977.09. If the Court or jury determines that Plaintiff was entitled to commissions on the Cook aircraft after the termination of his employment, the commissions are \$186,149.12 (calculated as 5% of the total flight

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<sup>2</sup> This category excludes owners use of their own aircraft.

charges, less amounts already paid to Plaintiff on the Cook aircraft).

Respectfully submitted,

PLAINTIFF JUSTIN SULLIVAN  
By his attorneys,

/s/ Andrea Haas  
Joseph L. Sulman, BBO #663635  
Andrea L. Haas, BBO #671844  
Law Office of Joseph L. Sulman  
391 Totten Pond Rd., Suite 402  
Waltham, MA 02451  
(617) 521-8600  
[jsulman@sulmanlaw.com](mailto:jsulman@sulmanlaw.com)  
[ahaas@sulmanlaw.com](mailto:ahaas@sulmanlaw.com)

DEFENDANTS DUMONT AIRCRAFT  
CHARTER, LLC, DUMONT AVIATION, LLC,  
and KEVIN WARGO,  
By their attorneys,

/s/ Jim Hunt  
Christine R. Fitzgerald  
BBO #637906  
Belcher Fitzgerald LLP  
Two Oliver Street, Suite 302  
Boston, Massachusetts 02110  
Telephone: (617) 368-6890  
[cfitzgerald@belcherfitzgerald.com](mailto:cfitzgerald@belcherfitzgerald.com)

Joseph Martin, *pro hac vice*  
Martin Law Firm, LLC  
10000 Sagemoore Drive, Suite 10203  
Marlton, NJ 08053  
Telephone: (856) 888-7020  
Email: [jmartin@martinlawfirm.us](mailto:jmartin@martinlawfirm.us)

James T. Hunt, *pro hac vice*  
Tenaglia & Hunt, P.A.  
395 West Passaic Street, Suite 205  
Rochelle Park, NJ 07662  
Telephone: (201) 820-6003  
[jhunt@tenagliahunt.com](mailto:jhunt@tenagliahunt.com)

Dated: June 27, 2019

**CERTIFICATE OF SERVICE**

I hereby certify that I served this document on counsel for all Defendants by ECF on June 27, 2019.

/s/ Andrea L. Haas  
Andrea L. Haas